



WE KNOW THE ABCs of RFPs!

SUMMIT CUSTOMERS:

- UNDERSTAND THE GOVERNMENT BUYS ALMOST EVERYTHING
- KNOW THEY ARE MISSING OUT ON REVENUES BY NOT SELLING TO CITY, COUNTY, STATE AND FEDERAL GOVERNMENT AGENCIES AND WANT HELP GETTING STARTED
- NEED TO KNOW WHERE TO LOOK FOR GOVERNMENT OPPORTUNITIES TO BID
- ARE OVERWHELMED AND FRUSTRATED BY ALL OF THE PAPERWORK AND THE BID/RFP PROCESS
- DO NOT LIKE TO WRITE AND NEED ASSISTANCE WITH WRITING TECHNICAL PROPOSALS, GRANT APPLICATIONS AND BIDS
- ARE UNCOMFORTABLE NEGOTIATING PRICES AND TERMS AND CONDITIONS WITH THE GOVERNMENT
- WANT TO "GET ON A GSA SCHEDULE" AND DO NOT KNOW HOW
- ARE REQUIRED TO HAVE A GOVERNMENT APPROVED ACCOUNTING SYSTEM AND NEED HELP WITH SET UP AND IMPLEMENTATION
- HAVE PRIME GOVERNMENT CONTRACTS AND NEED CONTRACT AND SUBCONTRACT MANAGEMENT SUPPORT
- KNOW THEY ARE EXPERTS IN THEIR INDUSTRY BUT NOT IN GOVERNMENT CONTRACTING

THESE ARE JUST A FEW OF THE ISSUES SUMMIT CUSTOMERS ARE STRUGGLING WITH.

CONTACT SUMMIT TEAM LEADER SANDY DICOSOLA TODAY AND SCHEDULE YOUR FREE ONE HOUR CONSULTATION TO FIND OUT HOW OUR SUMMIT TEAM CAN HELP.

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